

Getting Started in Government Contracting

THURSDAY, OCTOBER 2, 2025
11:00 AM, MST

Shannon Clancy

Great Falls APEX Director
Great Falls Development Alliance



Shannon Clancy



Mariah Liebing

Mariah Liebing

Government Contracting Advisor
Great Falls Development Alliance

The U.S. government purchases billions of dollars' worth of products and services every year and they need businesses like yours. If you've ever wanted to sell to the government but weren't sure where to begin, this session is the perfect place to start. We'll cover: The basics of government contracting, how it works, and how to assess your business readiness, The resources and services APEX provides to guide you through the process, and The action steps you can take now to position your business for success in the government marketplace.



Register: <https://mtsbdcenterdirect.com/events/6104>

Hear experts provide an overview of Small Business Development topics and phone in or type chat questions or comments. We will follow-up with requests or additional information. All webinars are **FREE** and open to the public. These webinars will be recorded and archived. For questions, email jchumacher@montana.edu

Join the webinar live or access recorded webinars and resources at:

www.montana.edu/extensionecon/smallbusiness

Webinar Series Sponsors



Additional Support



Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Please contact jchumacher@montana.edu or (406) 994-6637.

Montana State University Extension is an ADA/EO/AA/Veteran's Preference Employer and Provider of Educational Outreach.